

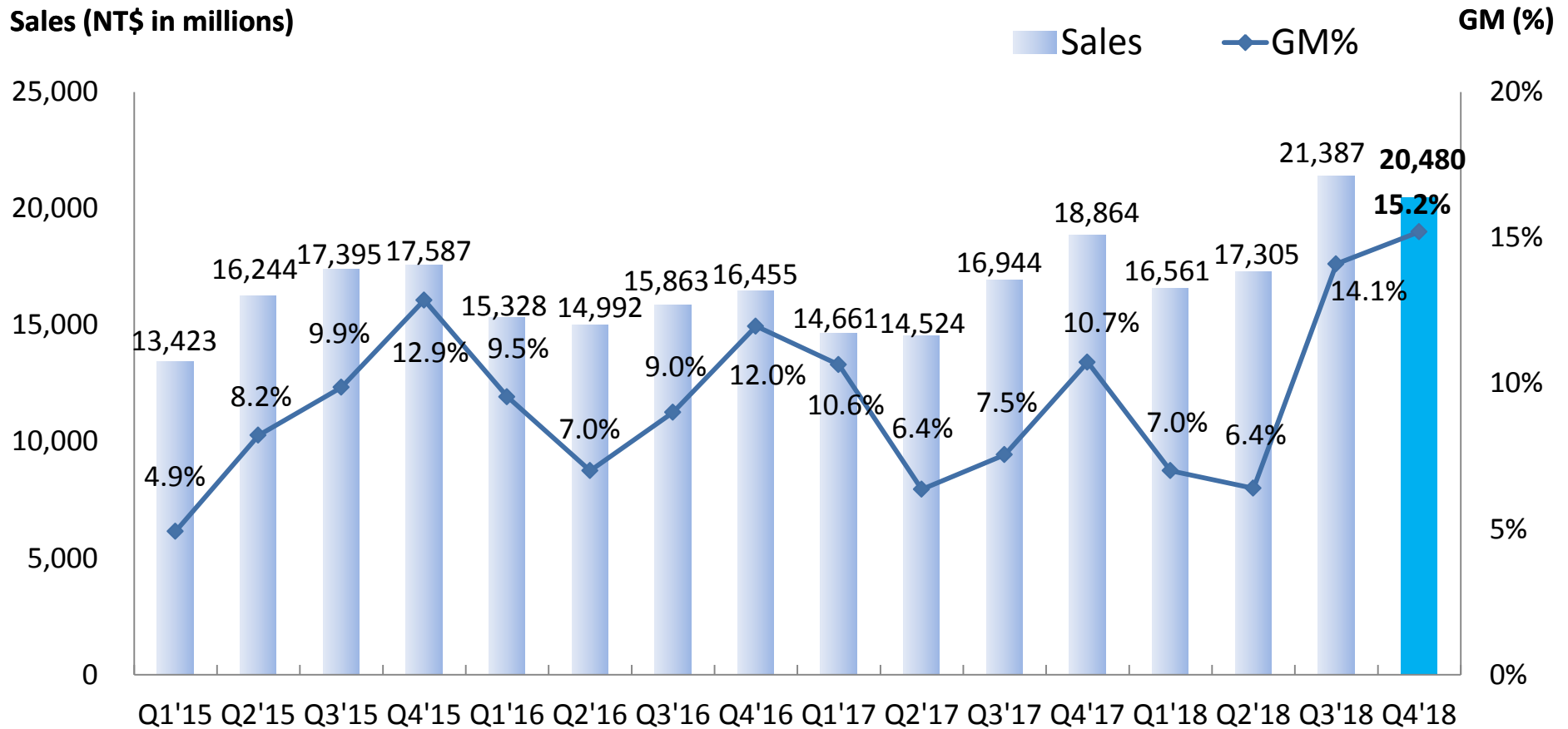
2018 Q4 Financial Review

Mar 29, 2019

Disclaimer

- Except for statements in respect of historical matters, the statements in this release are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual performance, financial condition or results of operations of Unimicron to be materially different from what may be implied by such forward-looking statements.
- The financial forecasts and forward-looking statements in this release reflect the current belief of Unimicron as of the date of this release and Unimicron undertakes no obligation to update these forecasts and forward-looking statements for events or circumstances that occur subsequent to such date.
- The statements in respect of historical matters may contain unaudited information, which may have certain deficiency or weakness so as not to fairly present financial condition or the result of operations of Unimicron.

Consolidated Sales & Gross Margin Trend



Consolidated Statements of Comprehensive Income – QoQ

	Q4-18		Q3-18		NTD:M
		%		%	QoQ %
Net Sales	20,480	100.0	21,387	100.0	(4)
Cost of sales	(17,376)	(84.8)	(18,372)	(85.9)	(5)
Gross Profit	3,104	15.2	3,015	14.1	3
Operating Expenses	(1,849)	(9.1)	(1,786)	(8.3)	4
Other Income and Expenses	0	0.0	10	0.0	(100)
Operating Income	1,255	6.1	1,239	5.8	1
Net Non-operating Income and Expenses	(194)	(0.9)	(47)	(0.2)	(310)
Income before tax	1,061	5.2	1,192	5.6	(11)
Income Tax Expense	(278)	(1.4)	(155)	(0.8)	80
Net Income	783	3.8	1,037	4.8	(25)
Other Comprehensive Income and Losses	48	0.3	(634)	(3.0)	108
Comprehensive Income	831	4.1	403	1.8	106
Net Income Attributable to:					
Shareholders of the Parent	754	3.7	982	4.6	
Non-controlling Interests	29	0.1	55	0.2	
Net Income	783	3.8	1,037	4.8	
EBITDA	3,324		3,462		
%(Sales)	16%		16%		
EPS (Basic)	0.51		0.66		
(Diluted)	0.50		0.65		

Consolidated Statements of Comprehensive Income – YoY

	Q1~Q4-18		Q1~Q4-17		NTD:M
		%		%	YoY %
Net Sales	75,733	100.0	64,993	100.0	17
Cost of sales	(67,350)	(88.9)	(59,206)	(91.1)	14
Gross Profit	8,383	11.1	5,787	8.9	45
Operating Expenses	(7,001)	(9.3)	(5,896)	(9.1)	19
Other Income and Expenses	8	0.0	99	0.2	(92)
Operating Income (Loss)	1,390	1.8	(10)	0.0	14000
Net Non-operating Income and Expenses	892	1.2	1,087	1.7	(18)
Income before tax	2,282	3.0	1,077	1.7	112
Income Tax Expense	(452)	(0.6)	(385)	(0.6)	18
Net Income	1,830	2.4	692	1.1	164
Other Comprehensive Income and Losses	(570)	(0.7)	412	0.6	(238)
Comprehensive Income	1,260	1.7	1,104	1.7	14
Net Income Attributable to:					
Shareholders of the Parent	1,706	2.3	414	0.6	
Non-controlling Interests	124	0.1	278	0.5	
Net Income	1,830	2.4	692	1.1	
EBITDA	11,369		9,642		
%(Sales)	15%		15%		
EPS (Basic)	1.15		0.28		
(Diluted)	1.13		0.28		

Consolidated Balance Sheets

	2018		2018		2018	
	DEC.31	%	SEP.30	%	JUN.30	NTD:M
						%
Cash	22,812	21.8	21,810	20.7	20,518	20.1
Accounts Receivable	15,917	15.2	17,192	16.3	14,474	14.2
Inventories	7,977	7.6	8,080	7.7	8,132	8.0
Other Current Assets	2,079	2.0	2,240	2.1	2,611	2.6
Long-term Investments	4,921	4.7	5,417	5.1	5,502	5.4
Fixed Assets & Investment Property	48,326	46.2	48,486	46.1	48,840	47.9
Total Assets	104,616	100.0	105,243	100.0	102,039	100.0
Short-term Loans	11,391	10.9	11,577	11.0	11,398	11.2
Long-term Liabilities-Current	6,077	5.8	7,000	6.7	6,306	6.2
Other Current Liabilities	21,128	20.2	20,264	19.3	17,382	17.0
Long-term Liabilities	17,902	17.1	17,583	16.7	18,452	18.1
Shareholders' Equity	46,700	44.6	46,634	44.3	46,196	45.3
Net Inventory						
Turnover Days	43		43		46	
Net Accounts Receivable						
Turnover Days	74		80		79	

Consolidated Statements Of Cash Flows – QoQ

	Q4-18	NTD:M Q3-18
Income before tax	1,061	1,192
Depreciation and Amortization	2,106	2,109
Others	1,951	1,086
Net Cash Provided by Operating Activities	5,118	4,387
Acquisition of Fix Assets & Investment Property	(1,961)	(2,115)
Decrease (Increase) in Investments	(13)	34
Others	(545)	(48)
Net Cash Used by Investing Activities	(2,519)	(2,129)
Cash Dividends	0	(747)
Increase (Decrease) in Loans	(673)	41
Others	(753)	3
Net Cash Used by Financing Activities	(1,426)	(703)
Effect of Exchange Rates Changes	(171)	(263)
Increase in Cash	1,002	1,292
Cash at End of Period	22,812	21,810

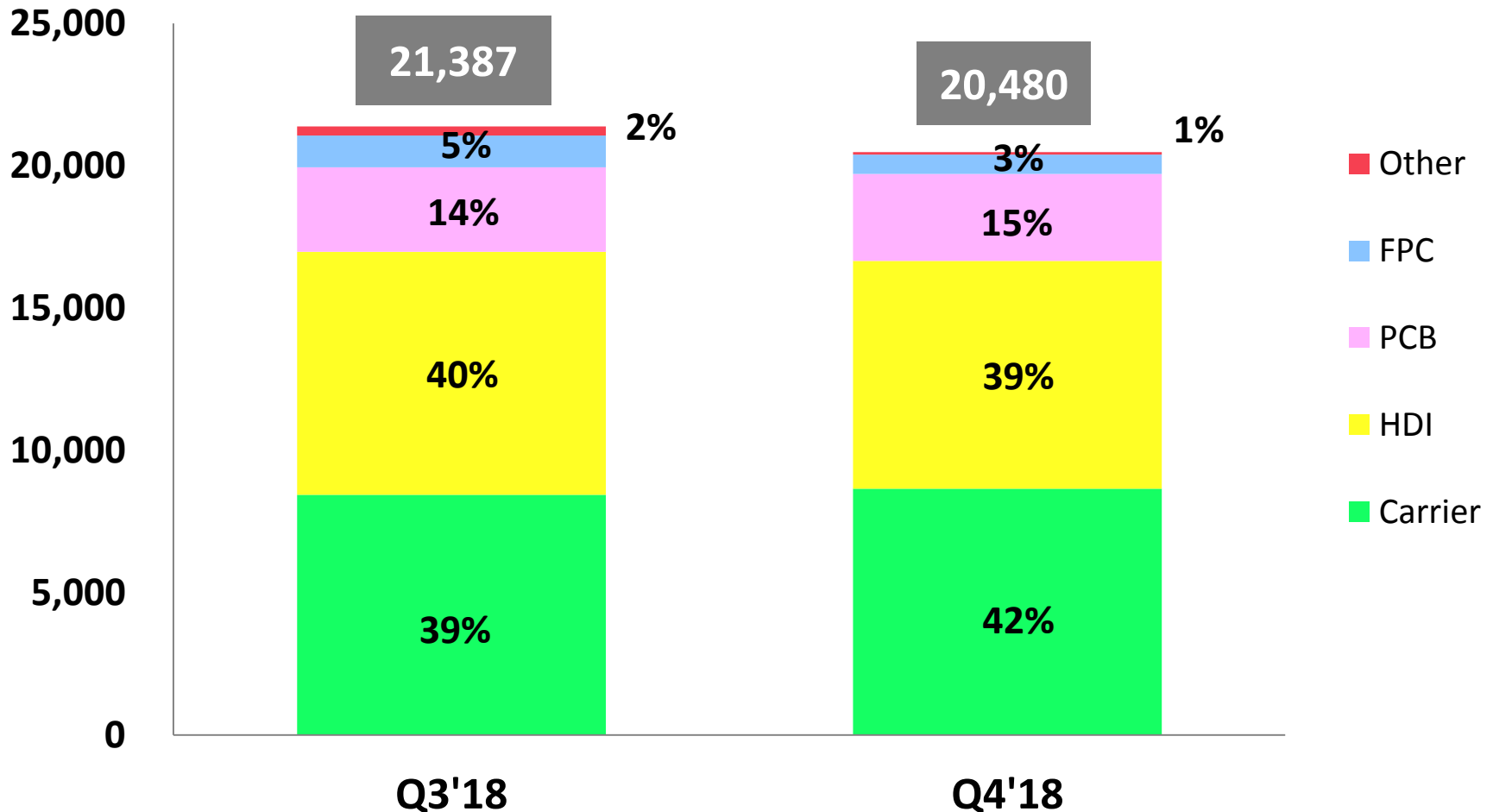
Consolidated Statements Of Cash Flows – YoY

	NTD:M	
	Q1~Q4-18	Q1~Q4-17
Income before tax	2,282	1,077
Depreciation and Amortization	8,468	8,100
Others	2,785	(3,479)
Net Cash Provided by Operating Activities	13,535	5,698
Acquisition of Fix Assets & Investment Property	(8,982)	(9,955)
Decrease in Investments	328	4
Others	(464)	(476)
Net Cash Used by Investing Activities	(9,118)	(10,396)
Cash Dividends	(747)	(446)
Increase (Decrease) in Loans	(1,786)	4,676
Others	(480)	99
Net Cash Provided (Used) by Financing Activities	(3,013)	4,329
Effect of Exchange Rates Changes	(321)	(434)
Increase (Decrease) in Cash	1,083	(803)
Cash at End of Period	22,812	21,729

Sales Breakdown by Technology - QoQ

Sales (NT\$ millions)

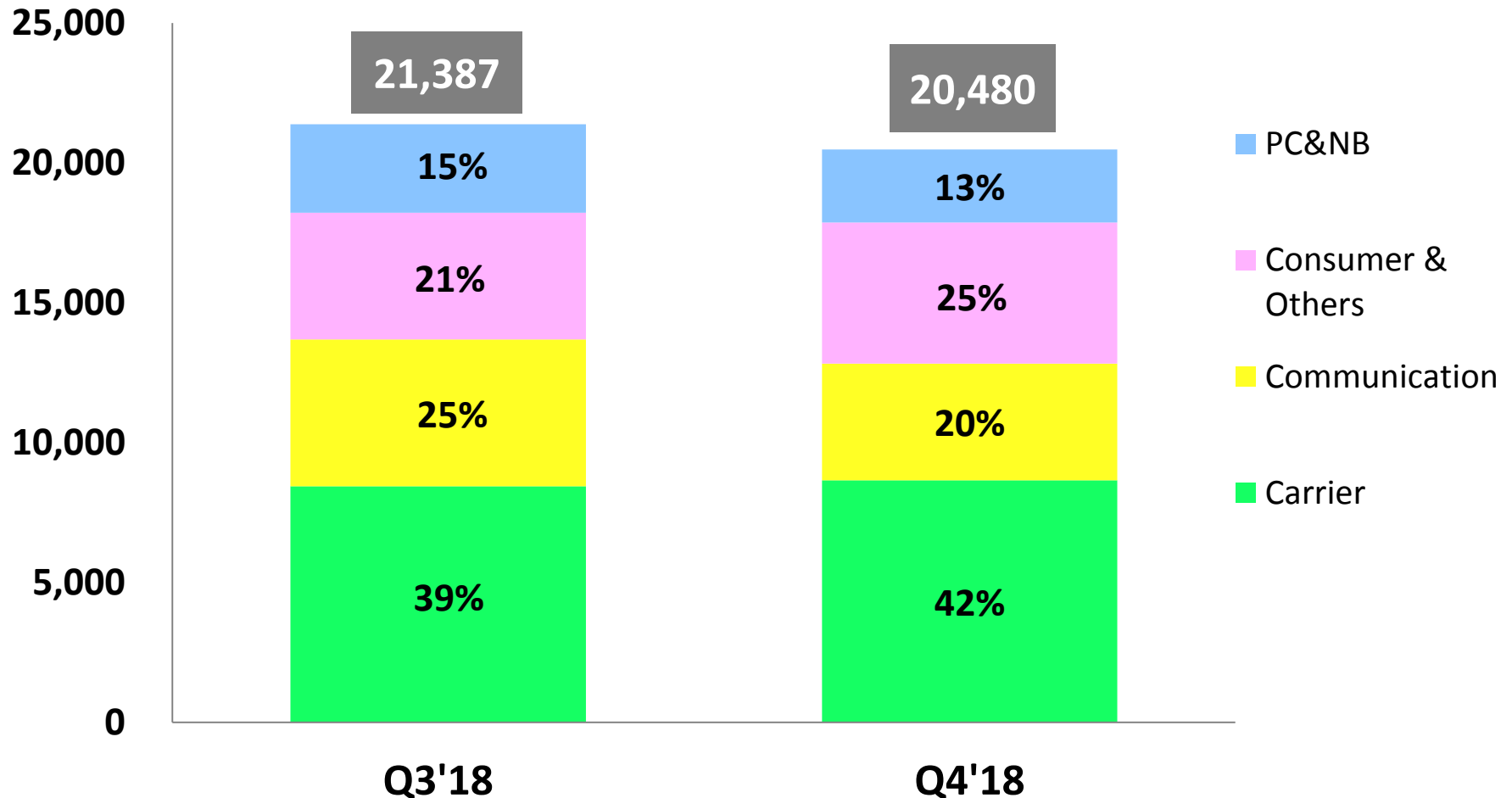
-907M (4.2%) ↓



Sales Breakdown by Application - QoQ

Sales (NT\$ millions)

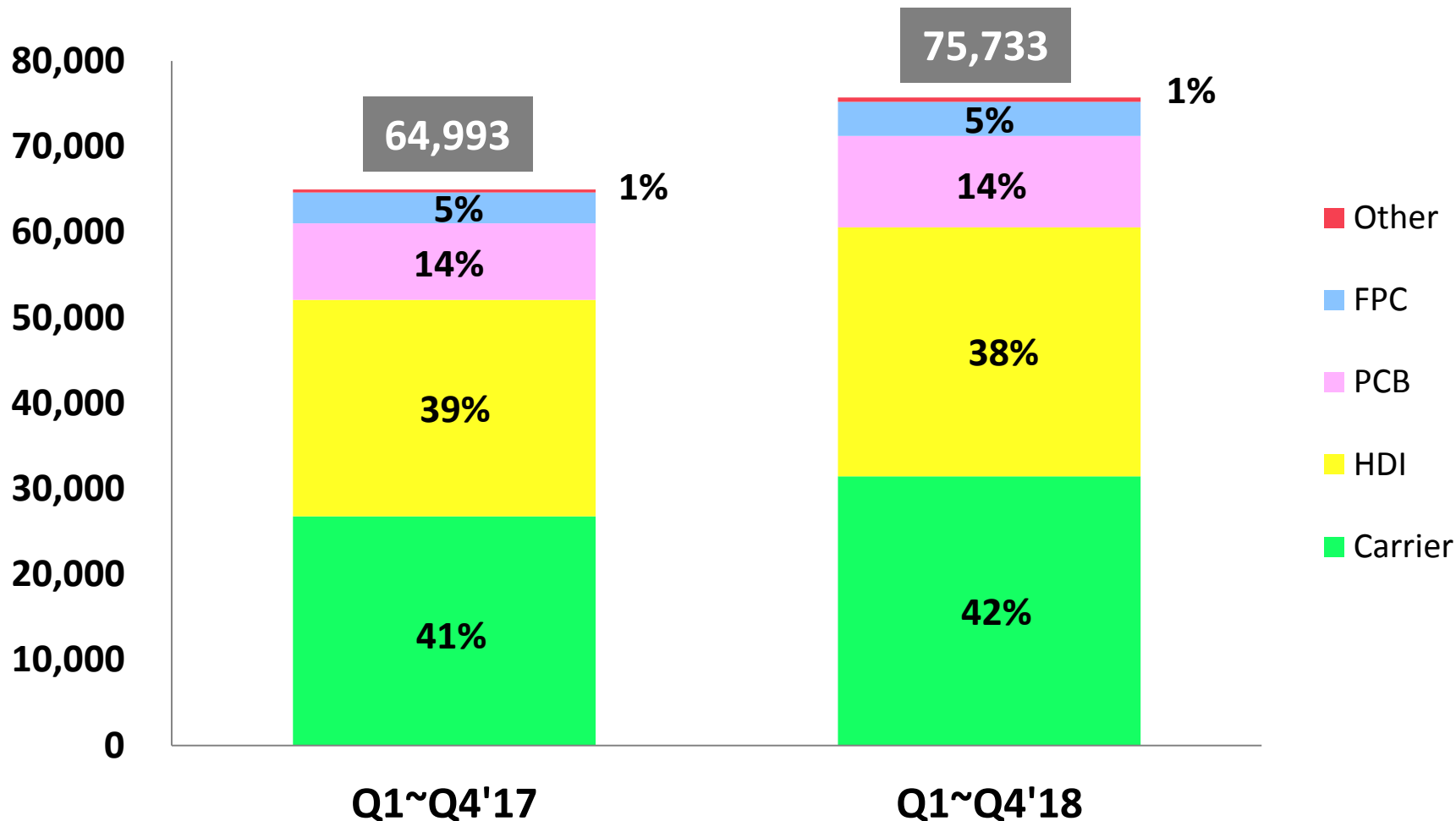
-907M (4.2%) ↓



Sales Breakdown by Technology - YoY

Sales (NT\$ millions)

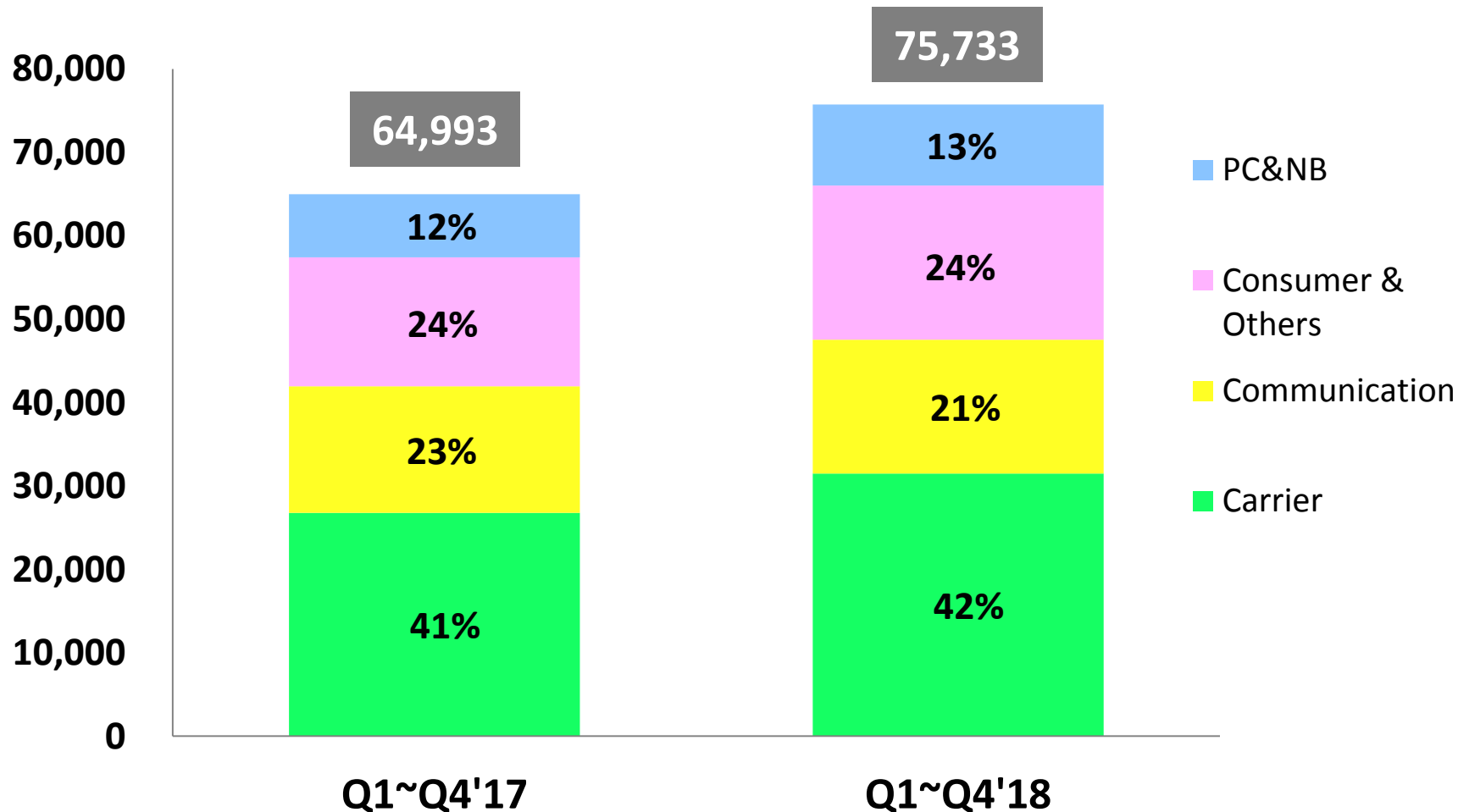
+10,740M (+16.5%) ↑



Sales Breakdown by Application - YoY

+10,740M (+16.5%) ↑

Sales (NT\$ millions)



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Thank you